

1 Rosemary M. Rivas (State Bar No. 209147)  
 2 rrivas@finkelsteinthompson.com  
 3 Mark Punzalan (State Bar No. 247599)  
 4 mpunzalan@finkelsteinthompson.com  
**5 FINKELSTEIN THOMPSON LLP**  
 6 100 Bush Street, Suite 1450  
 7 San Francisco, California 94104  
 8 Telephone: (415) 398-8700  
 9 Facsimile: (415) 398-8704

10 [Additional Counsel Listed on Signature Page]

11 Counsel for Plaintiff Joel Ruiz

12  
**13 UNITED STATES DISTRICT COURT**  
**14 NORTHERN DISTRICT OF CALIFORNIA**  
**15 SAN FRANCISCO DIVISION**

16 JOEL RUIZ, on behalf of himself and all others  
 17 similarly situated,

18 Plaintiff,

19 vs.

20 GAP, INC., and DOES 1-9 inclusive,

21 Defendants.

22 Case No. C-07-5739SC

23  
**PLAINTIFF'S MEMORANDUM OF POINTS  
 24 AND AUTHORITIES IN OPPOSITION TO  
 25 GAP'S MOTION FOR JUDGMENT ON THE  
 26 PLEADINGS**

27 Date: January 11, 2008

28 Time: 10:00 a.m.

Date: Location: Courtroom 1, 17th Floor

Time: Judge: Honorable Samuel Conti

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3

4 **MISCELLANEOUS**

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6 *Consumer Credit Reporting Agencies and Confidentiality of Social Security Numbers: Hearing on S.B.*  
7 *168 Before the Assemb. Comm. on Banking and Finance,*  
8 2001 Leg. Sess. 1-5 (Cal. 2001) ..... 19

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1      **I. INTRODUCTION AND SUMMARY OF ARGUMENT**

2      Plaintiff Joel Ruiz is at a heightened risk for becoming one of millions of Americans victimized  
 3 by an identity theft crime. Although Defendant Gap Inc. (“Defendant” or “Gap”) specifically created  
 4 this harm and violated the privacy rights belonging to Plaintiff and the 800,000 persons whose  
 5 personal information it compromised, Gap callously disregards the actual harm it has caused by  
 6 framing this action as a mere case of fear. Identity theft, however, is a serious problem and is  
 7 effectuated through the access and unauthorized use of the type of personal information compromised  
 8 here – names, addresses, birthdates and social security numbers. In 2006 alone, fraud resulting from  
 9 identity theft affected approximately 15 million Americans and had an estimated cost of about \$55.7  
 10 billion. *See Garcia, Flora J., Data Protection, Breach Notification, and the Interplay Between State*  
 11 *and Federal Law: The Experiments Need More Time*, 17 Fordham Intell. Prop. Media & Ent. L.J. 693,  
 12 700 (Spring 2007) (citations omitted).

13     Despite Gap’s attempts to paint this action as one involving no harm for which there is no  
 14 remedy, this is not the case. First, courts have held that the increased risk of identity theft is an actual  
 15 injury, thereby giving Plaintiff standing to assert his common law claims for negligence, bailment and  
 16 for violations of California’s Unfair Competition Law, Business & Professions Code §§ 17200 *et seq.*  
 17 (“UCL”). Second, California leads the nation in enacting statutes designed to protect consumers from  
 18 identity theft and to prohibit the exact type of misconduct alleged here. These statutes, along with  
 19 rules promulgated by the Federal Trade Commission (“FTC”), serve as the basis for Plaintiff’s  
 20 unlawful and unfair business practices under the UCL.

21     Third, Plaintiff properly alleges a claim for violation of the right to privacy. Since this claim  
 22 depends on whether Gap failed to maintain reasonable procedures to protect personal information and  
 23 whether its conduct constitutes a “serious invasion” (material facts disputed by the parties), judgment  
 24 on the pleadings is inappropriate and Plaintiff’s allegations must be accepted as true. Finally, Plaintiff  
 25 properly states a claim for California Civil Code §1798.85. Although Gap argues that no private right  
 26 of action is available for a violation Section 1798.85, the legislative history shows otherwise.  
 27 Accordingly, Gap’s motion should be denied in its entirety.

1       **II. STATEMENT OF FACTS AND PROCEDURAL POSTURE**

2       Plaintiff applied for a position with Old Navy, one of Gap's brand stores, through Gap's online  
 3 application website. *See* Class Action Complaint, filed Nov. 13, 2007 ("Comp.") ¶ 31. As part of the  
 4 application process, Plaintiff was required to provide a large amount of personal information,  
 5 including his social security number, email, home address, and telephone number. *Id.* Plaintiff was  
 6 also required to respond to a number of personal questions on the website, such as questions about his  
 7 habits and any criminal records, among other things. *Id.*

8       Although California Civil Code § 1798.85 ("Section 1798.85") specifically prohibits a business  
 9 from "requiring an individual to use his or her social security number to access an Internet Web site,  
 10 unless a password or unique personal identification number or other authentication device is also  
 11 required to access the Internet Web site," Gap nevertheless required Plaintiff to use his social security  
 12 number in order to access the application process and required no other identification to sign on.  
 13 Comp. ¶ 75. Gap stated that Plaintiff's application would be "considered for only 90 days," yet  
 14 maintained his personal information for over a year, well beyond its usefulness. *Id.* ¶ 40. In addition,  
 15 during the online application process, Gap promised to use "reasonable precautions to protect your  
 16 personal information from unauthorized use, access, disclosure, alteration, or destruction." *Id.* ¶ 25.

17       On September 19, 2007, Gap learned that two laptop computers were stolen from the offices of  
 18 one of its third-party vendors it employed to manage its job applicant data. *Id.* ¶ 32. The laptops  
 19 contained the personal information of approximately 800,000 persons who applied for employment  
 20 with Old Navy, Gap, Banana Republic, and/or its outlet stores by the telephone or internet from July  
 21 2006 to June 2007, although Gap considers online applications for only 90 days and has no need for  
 22 the personal information after that. *Id.* ¶¶ 32, 39. The 800,000 applicants whose personal information  
 23 was compromised consisted of job applicants from the United States, Puerto Rico, and Canada. *Id.*  
 24 ¶¶ 41, 42. The personal information of all 800,000 applicants is now in the hands of a thief (or  
 25 thieves), as a result of Gap's conduct.

26       Neither Gap nor any of its vendors encrypted the job applicants' personal information on the  
 27 stolen laptops. *Id.* ¶ 33. Thus, any person in possession of one of the stolen computers could readily  
 28 view the sensitive information without a password. *Id.* ¶ 33. Plaintiff received a letter dated

1 September 28, 2007 from Gap stating that his personal information was among those compromised in  
 2 the laptop thefts. *See* Comp. ¶ 34.

3 Plaintiff filed a class action suit against Gap on November 13, 2007 and served Gap with the  
 4 complaint on November 27, 2007. Plaintiff, on behalf of himself and a class of similarly situated  
 5 persons, asserts claims for unlawful and unfair business practices under the UCL, violation of the  
 6 California Civil Code § 1798.85, violation of the right to privacy, and common law claims for  
 7 negligence and bailment. *Id.* ¶¶ 51-76.

8 Defendant has engaged in a flurry of early activity. It answered the complaint and filed a  
 9 counterclaim on November 20, 2007 (which Plaintiff moved to dismiss on December 7, 2007). Gap  
 10 also filed redundant motions on December 7, 2007; one a motion for judgment on the pleadings with a  
 11 request for judicial notice of material and disputable facts and the other a motion to strike. While  
 12 Defendant claims that the twelve months of credit monitoring it offered is enough to protect Plaintiff  
 13 and the Class against identity thieves, this claim is based on the erroneous assumption that a thief will  
 14 not use the compromised information after one year. Since Plaintiff filed his complaint, and  
 15 presumably in response thereto, Gap has increased the amount of identity theft insurance to \$50,000  
 16 (from \$25,000), as prayed for in Plaintiff's complaint.

17 **III. ARGUMENT**

18 **A. Legal Standard**

19 A party moving for judgment on the pleadings must "clearly establish[] on the face of the  
 20 pleadings that no material issue of fact remains to be resolved and that it is entitled to judgment as a  
 21 matter of law." *Yanez v. United States*, 63 F.3d 870, 872 (9th Cir. 1995). In considering a motion for  
 22 judgment on the pleadings, "the court must accept all material allegations of the complaint as true and  
 23 view them in the light most favorable to the plaintiff." *NL Indus. v. Kaplan*, 792 F.2d 896, 898 (9th Cir.  
 24 1986); *Fajardo v. County of Los Angeles*, 179 F.3d 698, 699 (9th Cir. 1999). A court should only  
 25 dismiss a case if it appears beyond doubt that the plaintiff can prove no set of facts in support of his  
 26 claim entitling him to relief. *See Sun Sav. and Loan Ass'n v. Dierdorff*, 825 F.2d 187, 191 (9th Cir.  
 27 1987). Gap has not met its burden here.

1                   **B. Plaintiff Has Article III Standing**

2                   Gap callously characterizes this case as one being about “fear.” Def. Memo at 3. The injuries  
 3 for which Plaintiff seeks redress, however, are not based on mere subjective “fear,” but on the  
 4 heightened risk of identity theft to which Gap exposed Plaintiff; the violation of Plaintiff’s right to  
 5 privacy (discussed in Part III.C.3 below); and Gap’s failure to use reasonable procedures to protect and  
 6 secure Plaintiff’s personal information, as required by law and Gap’s own privacy policy (also discussed  
 7 in Part III.C.3 below). As Plaintiff explains herein, these wrongs are cognizable legal injuries for  
 8 purposes of Article III standing.

9                   **1. The Increased Risk of Identity Theft is a Cognizable Injury**

10                  As a threshold matter, Article III requires a litigant to have “standing”- *i.e.*, to show that he has  
 11 suffered “injury in fact,” that the injury is “fairly traceable” to actions of the opposing party, and that a  
 12 favorable decision will likely redress the harm. *See Bennett v. Spear*, 520 U.S. 154, 162 (1997). Courts  
 13 have expressly recognized that the increased risk of identity theft is a legally cognizable injury sufficient  
 14 to establish standing. *See e.g., Arcilla v. Adidas Promotional Retail Operations, Inc.*, 488 F. Supp. 2d  
 15 965, 972 (C.D. Cal 2007) (finding that plaintiffs suffered “actual harm” where they had been “subjected  
 16 to an increased risk of identity theft”). In *Arcilla*, the plaintiffs alleged that a retailer failed to truncate  
 17 customers’ credit card numbers and obscure the expiration dates as required by the Fair Credit  
 18 Transactions Act (“FCRA”). *See id.* at 967. In denying the defendant’s motion to dismiss, the court  
 19 held that although plaintiffs’ loss was “hard to quantify,” plaintiffs properly alleged “actual harm” in the  
 20 form of heightened risk of identity theft sufficient to survive a motion to dismiss. *Id.*

22                  Similarly, in *Blanco v. El Pollo Loco, Inc.*, No. SACV 07-54 JVS RNBX, 2007 WL 1113997,  
 23 (C.D. Cal Apr. 4, 2007), another FCRA case, the defendant argued that Plaintiff had not suffered any  
 24 harm. The court denied defendant’s motion to dismiss and held that proof of “actual harm” was not  
 25 required to state a claim. *Id.* The court further stated that, “in any event [the class representative] has  
 26 alleged that she was exposed to at least an increased risk of identity theft by reason of [defendant’s]  
 27 conduct.” *Id.* at \*2, n.5. Thus, an increased risk of identity theft constitutes actual injury.

1       Gap's claim that Plaintiff's injury is nothing but a mere "fear" is belied by the California  
 2 consumer protection statutes regarding personal information. For instance, under the California Civil  
 3 Code, businesses are specifically prohibited from "requiring an individual to use his or her social  
 4 security number to access an Internet Web site, unless a password or unique personal identification  
 5 number or other authentication device is also required to access the Internet Web site." *See* Cal. Civ.  
 6 Code § 1798.85. In addition, California residents may institute civil actions against businesses that have  
 7 released personal information as a result of failing to maintain adequate security procedures to protect  
 8 that information. *See* Cal. Civ. Code §1798.81.5 ("A business that owns or licenses personal  
 9 information about a California resident shall implement and maintain reasonable security procedures and  
 10 practices appropriate to the nature of the information:); Cal. Civ. Code § 1798.84 ("Any customer  
 11 *injured* by a violation of [Section 1798.81.5] may institute a civil action to recover damages") (emphasis  
 12 added). Section 1798.81.5 does not require a showing of identity theft, only that Defendant failed to  
 13 "maintain adequate security procedures to protection [plaintiff's personal information]." Cal. Civ. Code  
 14 §1798.81.5. As highlighted by *Arcilla* and *Blanco*, by virtue of Gap's conduct, Plaintiff has suffered the  
 15 exact type of injury against which these statutes seek to protect.<sup>1</sup>

16       Additionally, the California Constitutional Right to Privacy allows for a private right of action  
 17 for a number of acts with regard to personal information, such as the "overbroad collection and retention  
 18 of unnecessary personal information by government and business interests." *Porten v. Univ. of San  
 19 Francisco*, 64 Cal. App. 3d 825, 830 (1976) (citing *White v. Davis*, 13 Cal. 3d 757, 775 (1975)).  
 20 Further, the right to privacy was meant to protect "[t]he average citizen who does not have control over  
 21 what information is collected about him...[f]undamental to our privacy is the ability to control  
 22 circulation of personal information." *Wilkinson v. The Times Mirror Corp.*, 215 Cal.App.3d 1034,  
 23 1040-41 (1989)(citing legislative history of Article I, Section I).

24  
 25  
 26  
 27       <sup>1</sup> Plaintiff Joel Ruiz is not a California citizen and does not assert a Section 1798.81.5 claim.  
 28 Nevertheless, the statute is relevant to show the California legislature's intent to recognize that those  
 placed at risk of identity theft have suffered an injury sufficient to pursue a civil action.

1       Here, although Gap stated that Plaintiff's application (with the personal information) would only  
 2 be considered for 90 days, it maintained Plaintiff's personal information in an unencrypted form well  
 3 beyond the time necessary for its job application process. *Cf.* Comp. ¶ 31 (plaintiff applied online in late  
 4 2006) with *id.* ¶ 32 (data breach on September 19, 2007). This is exactly the type of "overbroad  
 5 collection and retention of unnecessary personal information" contemplated by the California right to  
 6 privacy. *See Porten*, 64 Cal. App. 3d at 830. Mr. Ruiz had no ability to control the circulation of his  
 7 personal information as Gap failed to maintain adequate security. As discussed more fully in Part  
 8 III.C.3 below, Plaintiff has clearly suffered an injury under the California right to privacy.  
 9

10       Thus, this case is not about mere "fear," but an actual injury caused by Gap's alleged  
 11 misconduct.

12       **2. Gap's Arguments Against Standing are in Disregard of its Conduct and in**  
 13 **Conflict with Controlling California Authority**

14       Despite the fact that Plaintiff has suffered a cognizable injury, Gap callously disregards the  
 15 danger it has created for Plaintiff and the Class. Gap self-servingly argues that the risk of identity theft  
 16 is not reasonable because only a small percentage<sup>2</sup> of the compromised identities result in theft. *See*  
 17 Def. Memo. at 4. Moreover, with an entirely nonsensical analogy, Gap brazenly mischaracterizes  
 18 Plaintiff's harm as "seeing a puddle and worrying about a slip-and-fall." Def. Memo at 4. The millions  
 19 of identity theft occurrences as well as the gravity of identity theft crimes, however, show Gap's  
 20 "puddle" analogy to be completely misguided.

21       From February 2005 to February 2, 2007, more than 100 million records containing the personal  
 22 information of U.S. residents were compromised, with nearly 19 million U.S. households affected with  
 23 some theft of personal information. *See Garcia*, *supra*, at 700. From mid-2005 until mid-2006, about 15  
 24 million Americans were victims of fraud stemming from identity theft – an increase of more than 50  
 25 percent from the estimated 9.9 million victims reported in 2003. *See* 54-Sep Fed. Law. 24, Erin Fonte,  
 26

27       <sup>2</sup> This argument is premised on disputed facts for which Gap requests judicial notice. Plaintiff  
 28 opposes the request for judicial notice in a companion brief filed herewith and incorporated herein. *See*  
 Plaintiff's Opposition to Defendant's Request for Judicial Notice.

1 *Who Should Pay the Price for Identity Theft?*, Federal Lawyer (September 2007). The total one-year  
 2 fraud amount for 2006 was estimated at \$55.7 billion, and the average number of hours each victim  
 3 devotes to resolving fraudulent transactions and negative credit reporting issues is thought to be 40  
 4 hours per victim. *Id.* Victims of such crimes generally face “substantial costs” to not only fix their  
 5 credit but to repair their “good name.” *See* Complaint ¶¶ 21, 23. Simply put, this suit is not about some  
 6 “worry” about a mere puddle. This suit is about the very real danger Gap created that Plaintiff and the  
 7 Class may become victims of an identity theft crime. Moreover, in this jurisdiction, this is an injury  
 8 clearly recognized by the courts.

9       In addition, as discussed in Plaintiff’s Opposition to Defendant’s Request For Judicial Notice,  
 10 Defendant’s statement that “fewer than 1% of stolen laptop instances ever result in identity theft” comes  
 11 from a study that the United States Government Accountability Office (“GAO”) has pointed out as  
 12 flawed. Since the ID Analytics study relied upon by Defendants reviewed only four data breaches, the  
 13 GAO found it was not representative of other breaches. In addition, two of the breaches did not involve  
 14 personally identifiable information and thus would not be expected to create a risk of fraud involving  
 15 new account creation. (2007, June 4) *Personal Information: Data Breaches Are Frequent, but Evidence*  
 16 *of Resulting Identity Theft Is Limited; However, the Full Extent Is Unknown.* Retrieved December 10,  
 17 2007, from United States Government Accountability Office Web site:  
 18 <http://www.gao.gov/new.items/d07737.pdf>, p. 29 (“GAO Report”). Moreover, as the GAO report states,  
 19 law enforcement officials believe the once stolen data has been sold or posted on the web, “fraudulent  
 20 use of that information may continue for **years.**” GAO Report, at 29. Thus, a one-year monitoring  
 21 program is insufficient.

22       Although Gap points to a few courts that have denied standing to plaintiffs alleging an increased  
 23 risk of identity theft, the courts in these cases did not consider *Arcilla* or *Blanco*, nor were they  
 24 adjudicated in jurisdictions where California’s right to privacy and California’s personal information  
 25 protection statutes were controlling authority. For instance, in a case decided one year before *Arcilla*  
 26 and *Blanco*, the Eastern District of Arkansas in *Bell v. Acxiom Corp.*, No. 4:06CV00485-WRW, 2006  
 27 WL 2850042 (E.D. Ark Oct. 3, 2006), based its holding in part on the fact that “no court has considered

1 the risk itself to be damage.” *Id.* at \*2. Not only did the court not consider *Arcilla* and *Blanco*’s finding  
 2 of actual harm, the court had no need to consider the identity theft and privacy protections in  
 3 California’s constitution and statutes.

4 Similarly, the courts in Defendant’s other cited cases were also decided before *Arcilla* and  
 5 *Blanco* were handed down and did not involve California’s personal information protections. *See Key v.*  
 6 *DSW, Inc.*, 454 F. Supp. 2d 684 (S.D. Ohio 2006); *Giordano v. Wachovia Sec., LLC*, *Giordano*, No. 06-  
 7 476 (JBS), 2006 WL 2177036, at \*5 (D.N.J. Jul. 31, 2006); *Randolph v. ING Life Ins. & Annuity Co.*,  
 8 486 F. Supp. 2d 1, 10 (D.D.C. 2007).

9 Moreover, while Gap argues that Plaintiff’s injury is too “conjectural” and “hypothetical”  
 10 because they are based on “developing injuries in the future,” the cases Gap cites for this position did  
 11 not deal with the identity theft context, and the facts of these cases are distinguishable. *See City of Los*  
 12 *Angeles v. Lyons*, 461 U.S. 95, 101 (1983) (plaintiff who had been illegally choked during traffic stop  
 13 unable to show real and immediate threat that this would occur again); *DaimlerChrysler Corp. v. Cuno*,  
 14 126 S. Ct. 1854, 1862 (2006) (standing denied to taxpayers who sought to challenge state tax and  
 15 spending decisions); *Lujan v. Defenders of Wildlife*, 504 U.S. 555, 560 (1992) (environmental groups  
 16 denied standing to challenge Endangered Species regulation because intention to observe endangered  
 17 animals in future not “actual or “imminent”); *Cetacean Cnty. v. Bush*, 386 F.3d 1169, 1174 (9th Cir.  
 18 2004) (person acting as representative for animals had no standing to sue under Endangered Species Act  
 19 and Administrative Procedure Act); *Nelsen v. King County*, 895 F.2d 1248, 1252 (9th Cir. 1990) (former  
 20 residents of alcohol treatment center denied standing to seek injunctive relief absent a showing of any  
 21 systematic policy that would suggest return to center was inevitable); *Toxic Injuries Corp. v. Safety-*  
 22 *Kleen Corp.*, 57 F. Supp. 2d 947, 952 (C.D. Cal. 1999) (public benefit corporation’s request to remand  
 23 to state court granted since it claimed no personal harm and was only suing on behalf of the public under  
 24 California Proposition 65). In short, these citations do nothing to detract from the holdings and  
 25 application of *Arcilla* and *Blanco*.

27 In addition, Plaintiff is entitled to injunctive relief under the UCL. To state a cause of action  
 28 under the UCL for injunctive relief, Plaintiff must show a likelihood of a “threatened future harm” or a

1 “continuing violation.” *People v. Toomey*, 157 Cal.App.3d 1, 20 (1984). Here, Gap’s failure to  
 2 maintain adequate security procedures resulted in a massive data breach with the loss of personal  
 3 information of 800,000 applicants. Nevertheless, Gap has failed to undertake any remedial steps in its  
 4 policies regarding the Company’s job application process and storage of personal information. In  
 5 addition, Gap has failed to undertake any steps to ensure that the personal information of job applicants  
 6 has been encrypted. Thus, all job applicants to Gap or any of its brand stores face the likelihood that  
 7 their personal information may be compromised. This is exactly the type of “future harm” appropriate  
 8 for an injunction under the UCL.

9 Plaintiff seeks various forms of injunctive relief to protect against this threat of future harm to  
 10 job applicants, including that Gap establish a reasonable method of securing the personal information of  
 11 all job applicants as well as that it encrypt all personal information in its possession. *See Comp.* ¶ 68(a)-  
 12 (c). In addition, Plaintiff requests that Gap receive an audit for a third-party professional on a regular  
 13 basis to ensure that Gap’s security program and its vendors engage in the best industry practices with  
 14 regard to applicant data in the future. *Id.* at 68(e). Thus, Plaintiff’s requested forms injunctive relief  
 15 provide a means of redress for the threatened future harm of all job applicants, showing a proper claim  
 16 for an injunction under the UCL.

17 Defendant’s citations are easily distinguishable as none of these cases involved the harm  
 18 associated with a large-scale data breach. *See Hangarter v. Provident Life & Acc. Ins. Co.*, 373 F.3d  
 19 998, 1021-22 (9th Cir. 2004) (insured chiropractor had no standing to seek injunctive relief against  
 20 benefits provider because lack of existing contractual relationship meant was no longer “personally  
 21 threatened” by conduct); *O’Shea v. Littleton*, 414 U.S. 488, 495-96 (1974) (plaintiffs denied standing for  
 22 injunctive relief where future injury was premised on plaintiffs again being arrested under valid criminal  
 23 statutes); *Gest v. Bradbury*, 443 F.3d 1177, 1181 (9th Cir. 2006) (signature collectors denied standing to  
 24 bring civil rights action against secretary of state because “feelings of frustration” insufficient to  
 25 constitute “injury-in-fact”). Further, these denials of injunctive relief under the UCL were based on the  
 26 premise that there is no standing. With *Arcilla* and *Blanco* finding standing here, the holdings in these  
 27 cases are inapposite and thus injunctive relief appropriate.

1 In addition, Defendant's argument that "Plaintiff cannot cure his own lack of standing by suing  
 2 on behalf of a class who seeks injunctive relief" is a red herring. *See* Def. Memo at 4. Plaintiff is not  
 3 trying to cure standing by seeking injunctive relief on behalf of a class. Mr. Ruiz has suffered the same  
 4 injury in fact as the approximate 800,000 other members of the class, namely, the violation of his right  
 5 to privacy, the loss of protected and secure personal information, and the heightened risk of identity  
 6 theft. Both of the cases to which Gap cites, *Hodgers-Durgin v. De La Vina*, 199 F.3d 1037 (9th Cir.  
 7 1999), and *Simon v. Eastern Kentucky Welfare Rights Org.*, 426 U.S. 26 (1976), are inapplicable  
 8 because the named plaintiffs there suffered harm different than the class they sought to represent. *See*  
 9 *Hodgers-Durgin*, 199 F.3d at 1045 (denying injunctive relief to the class representative because she did  
 10 not suffer the same harm as members of the class that "suffered more frequent, and more recent,  
 11 injuries); *Simon*, 426 U.S. at 40 (organizations that promoted access of the poor to health services could  
 12 not assert standing on behalf of indigent citizens who suffered actual harm). Thus, these cases should be  
 13 disregarded.

14

**C. Plaintiff's Complaint Properly States Claims**

15

**1. Negligence/Bailment**

16 With the exception of the injury element, Gap does not dispute that Plaintiff has met the other  
 17 elements of negligence and bailment as pled in the Complaint. *See* Def. Memo at 6. Rather, Gap argues  
 18 that Plaintiff has failed to state a claim for negligence or bailment because "federal courts" dealing with  
 19 this issue have stated that "without injury, no claim is stated under substantive state law." *Id.* Gap's  
 20 argument thus is a derivative of its standing argument and ignores the authority articulated in *Arcilla* and  
 21 *Blanco* that an increased risk of identity theft is sufficient to show actual harm. *See Arcilla*, 488 F.  
 22 Supp. 2d at 972; *Blanco*, 2007 WL 1113997, at \*3. Although Gap asserts that "plaintiffs have not  
 23 suffered a harm that the law is prepared to remedy," the numerous statutes in the California Civil Code  
 24 protecting personal information and against identity theft and the California right to privacy show  
 25 exactly the opposite (see above discussion in Part II.B.2). *See* Def. Memo at 5.

26 While Gap draws attention to several courts that have denied claims for negligence and bailment,  
 27 again, these courts did not consider *Arcilla* or *Blanco* in their analysis, nor did they consider the claims

1 under California law, including in light of the protections of California's right to privacy and  
 2 California's personal information protection statutes. *See Pisciotta v. Old Nat'l Bancorp.*, 499 F.3d 629,  
 3 637 (7th Cir. 2007) (finding no injury under Indiana Code § 24-4.9 *et seq.* because the statute *only*  
 4 requires a database owner to disclose a security breach to customers); *Hendricks v. DSW Shoe*  
 5 *Warehouse, Inc.*, 444 F. Supp. 2d 775, 780 (W.D. Mich. 2006) (finding that "Michigan law does not  
 6 recognize the measure of damages proposed by plaintiff in breach of contract actions); *Forbes v. Wells*  
 7 *Fargo Bank, N.A.*, 420 F. Supp. 2d 1018, 1021 (D. Minn. 2006) (no injury under Minnesota identity  
 8 theft criminal statutes and relevant sentencing guidelines); *Guin v. Brazos Higher Educ. Serv. Corp.*,  
 9 *Inc.*, No. 05-668 RHK/JSM, 2006 WL 288483 (D. Minn. Feb. 7, 2006) (same); *Ponder v. Pfizer, Inc.*,  
 10 No. 07-466-JJB-CN, 2007 WL 4197319 (M.D.La. Nov. 7, 2007) (finding no injury under Louisiana  
 11 common law); *Walters v. DHL Express*, 2006 WL 1314132, at \*4 (C.D. Ill. May 12, 2006) (finding no  
 12 injury under the Carmack Amendment, 49 U.S.C. § 14706 *et seq.*); *Kahle v. Litton Loan Servicing, LP*,  
 13 486 F. Supp. 2d 705, 713 (S.D. Ohio 2007) (discussing cases in non-California jurisdictions).<sup>3</sup> Plaintiff  
 14 here, however, does not face the same limitation when pleading under California law.

16 Gap cites two California cases, neither of which involve plaintiff's risk of identity theft, for the  
 17 proposition that "injury" must be "appreciable" and "nonspeculative." In *Zamora*, the court denied a  
 18 negligence claim to homeowners that sought to recover for damage in defective plumbing pipes which  
 19 had no leaks. 55 Cal. App. 4th 204, 208 (1997). In dealing with the area of products liability, *Zamora*  
 20 involved an entirely different species of tort law than the type of harm Mr. Ruiz has suffered.  
 21 Nevertheless, the *Zamora* court gave great weight to the California Court of Appeal's opinion in *Khan v.*  
 22

23

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24 <sup>3</sup> In addition, Plaintiff's case is distinguishable from *Stollenwerk v. Tri-West Healthcare Alliance*,  
 25 No. 03-0185 PHXSRB, 2005 WL 2465906 (D. Ariz. Sept. 6, 2005), *aff'd in part*, No. 05-16990, 2007  
 26 WL 4116068 (9th Cir. Nov. 20, 2007). In *Stollenwerk*, the court denied plaintiffs' claim because they  
 27 were unable to show that the sensitive personal information at issue was exposed to thieves.  
 28 *Stollenwerk*, 2005 WL 2465906, at \*5. Here, however, there is no dispute that thieves stole the laptops  
 in question, and would be able to view Plaintiff's unencrypted personal information. Indeed, as  
 Defendant judicially admits, "a crook stole two of the laptops from the vendor's office... "contain[ing]  
 unencrypted personal information of GAP job applicants." Def. Memo at 1.

1 *Shiley Inc.*, 217 Cal. App. 3d 848, 854 (1990), which held that a plaintiff alleging injury by a defective  
 2 artificial valve implanted in her heart could not bring a claim unless the valve malfunctioned. *See*  
 3 *Zamora*, 55 Cal. App. 4th at 208.

4       However, here, the “valve” in this case is Gap’s *defective* privacy policy, which specifically  
 5 informed plaintiff that Gap used “reasonable precautions” to protect his personal information when, in  
 6 fact, Gap’s procedures did not provide for reasonable security. *See id.* Plaintiff has experienced harm  
 7 because Gap’s procedures for maintaining security have already “malfunctioned.” *Id.* Therefore, even if  
 8 the Court were to find *Zamora* applicable here, Plaintiff has already experienced the type of  
 9 “appreciable” harm to show injury.

10     Similarly, Gap’s negligent loss of personal information does not neatly fit the context in *Aas*.  
 11 There, the court denied damages to plaintiff homeowners that had not suffered property damage. The  
 12 court analyzed California cases regarding manufacturers and merchants in the context of tort and  
 13 contract law. *See Aas*, 24 Cal. 4th at 635 (discussing the “nebulous and troublesome margin between  
 14 tort and contract law”). In its discussion, the court focused on the requisite showing of harm necessary  
 15 where a manufacturer puts a product into the stream of commerce.

16     Gap did not put a product out into the stream of commerce, and Mr. Ruiz does not allege that his  
 17 harm resulted from a product. Mr. Ruiz was merely a job applicant to Gap and entrusted Defendant with  
 18 his personal information. Thus, *Aas* is inapposite here. Moreover, the *Aas* court discussed California’s  
 19 distinct body of law surrounding “construction defects.” *Aas*, 24 Cal. 4th at 646 (citing *Davies v.*  
 20 *Krasna*, 14 Cal. 3d 502, 513 (1975)) (emphasis added). *Id.* Here, California law surrounding  
 21 construction defects provides little guidance in a case involving the negligent loss of personal  
 22 information.

24                   **2. The Complaint Properly Pleads Claims for Violation of the Unfair  
 25 Competition Law for the Court’s Adjudication**

26     The UCL is a very broad remedial statute that allows a person to challenge wrongful conduct “in  
 27 whatever context such activity might occur.” *Cel-Tech Commc’ns, Inc. v. L.A. Cellular Tel. Co.*, 20 Cal.  
 28 4th 163, 180 (1999). The UCL prohibits “unfair competition” which is broadly defined to include “any

1 unlawful, unfair or fraudulent business act or practice and unfair, deceptive, untrue or misleading  
 2 advertising . . . ." Cal. Bus. & Prof. Code § 17200. Thus, the statute is violated when a defendant's  
 3 practices are (1) unlawful, (2) unfair, (3) fraudulent, or (4) in violation of section 17500. *See Cel-Tech*,  
 4 20 Cal. 4th at 180.

5 **a. The Complaint Sufficiently Alleges Facts Constituting Injury in Fact  
 6 and Lost Money or Property**

7 Plaintiff properly alleges that he suffered injury in fact and that he has lost property entitling  
 8 him to both injunctive and restitution under the UCL. Notwithstanding California authority to the  
 9 contrary, Gap argues that Plaintiff lacks standing under the UCL. Gap claims that (1) Plaintiff's alleged  
 10 injuries do not qualify as injury in fact, and (2) there is no money or property for Gap to return that it  
 11 had taken from Plaintiff in the first place. *See* Def. Mem. at 7-8. Gap is wrong on both points.

12 First, in *White v. Trans Union LLC*, 462 F.Supp.2d 1079, 1084 (C.D. Cal. 2006), the court held  
 13 that the only thing the UCL requires are allegations that the plaintiffs suffered injury in fact and lost  
 14 money or property. *Id.* In that case, the court found that the plaintiffs' allegations that the defendant  
 15 prepared credit reports containing inaccurate information were sufficient to grant standing under the  
 16 UCL. *See id.* The court further held that the UCL does not require that the lost money or property be  
 17 the product of the defendant's wrongful acquisition of such money or property. *See id.*

18 Plaintiff meets the standing requirement under *White* here. First, Plaintiff alleges that he suffered  
 19 injury in fact and lost property (his protected and secured, personal information). *See* Complaint ¶ 63.  
 20 Plaintiff's other allegations, which Gap ignores, include Gap's promise to use reasonable precautions to  
 21 protect and secure his personal information from unauthorized use and access in exchange for online  
 22 employment applications. *See* Complaint ¶ 8. Gap, however, did not use reasonable precautions as  
 23 promised. *Id.* Instead, Gap maintained Plaintiff's personal information longer than it was necessary  
 24 instead of destroying it and in any event, failed to ensure that such information was encrypted on  
 25 laptops, in violation of California law and contrary to the FTC's guidelines. *See* Complaint ¶¶ 33, 39  
 26 and 40. Plaintiff alleges that as a result of Gap's conduct, his right to privacy was violated; the  
 27 protection and security of his personal information was lost; and he is at a heightened risk for identity  
 28 theft. Based on these allegations, Plaintiff has standing under the UCL.

1       Second, contrary to Gap's argument, a plaintiff does not have to show that he is entitled to  
 2 restitution to have standing under the UCL. *See G&C Auto Body Inc. v. Geico General Ins. Co.*, Case  
 3 No. C06-04898MJ, 2007 WL 4350907 \*4 (N.D. Cal. Dec. 12, 2007) (upholding the plaintiff's claim for  
 4 injunctive relief under the UCL although the plaintiff could not recover restitution). Under the UCL,  
 5 both injunctive and restorative relief are available. *See Cal. Bus. & Prof. Code § 17203*. While a  
 6 showing of an entitlement to restitution is necessary for an order of restitution, a showing of entitlement  
 7 to restitution is not a prerequisite to standing under the UCL because injunctive relief is nonetheless  
 8 available.

9       For instance, in *G&C Auto Body*, Judge Jenkins refused to adopt the reasoning and holding of the  
 10 case Gap principally relies on, *Walker v. USAA Cas. Ins. Co.*, 474 F.Supp.2d 1168 (E.D. Cal. 2007)  
 11 (stating that standing under the UCL requires that the plaintiff show entitlement to restitution for  
 12 injunctive relief). Instead, Judge Jenkins held that there was "no basis to presume that the People of  
 13 California, when adopting Proposition 64, meant for the new Section 17204 standing requirements to  
 14 track the requirements for obtaining restitution under Section 17203 set by *Korea Supply, Cortez* and  
 15 their progeny." *G&C Auto Body*, 2007 WL 4350907, at \*4. Thus, Plaintiff at minimum has standing to  
 16 seek injunctive relief, even if the Court finds that he does not have standing to pursue restitution.

17       Plaintiff, however, has shown that he is entitled to restitution under the UCL. The California  
 18 Supreme Court has emphasized that "the concept of restoration and restitution is not limited only to the  
 19 return of money or property that was once in possession of that person. Instead, restitution is broad  
 20 enough to allow Plaintiff to recover money or property in which she has a vested interest." *Korea*  
 21 *Supply Co. v. Lockheed Martin Corp.*, 29 Cal. 4th 1134, 1149 (2003).

22       For instance, in *Lozano v. AT&T Wireless Services, Inc.*, 504 F.3d 718 (9th Cir. 2007), the Ninth  
 23 Circuit held that the plaintiff had a vested interest in the 400 free anytime minutes that the defendant had  
 24 promised under the cellular contract and that the plaintiff properly alleged an injury based on allegations  
 25 that he did not receive the full value of his contract. According to the Ninth Circuit, this injury was  
 26 redressable under the UCL. Here, Plaintiff properly alleges injury in fact and lost property based on  
 27 allegations that Gap promised to provide reasonable precautions to protect and secure Plaintiff's  
 28 personal information. This injury is properly redressable by the restoration of reasonable procedures –

1 such as credit monitoring services for a reasonable duration – to protect and secure the personal  
 2 information belonging to Plaintiff and the Class.<sup>4</sup> While this case does not involve quintessential  
 3 contractual rights as in *Lozano*, this case, like *Lozano*, involves a vested interest in property – only here,  
 4 the vested interest is in the secure and protected personal information belonging to Plaintiff.

5 Gap's reliance on *Reid v. Google, Inc.*, 155 Cal. App. 4th 1342 (2007), *Chavez v. Blue Sky*  
 6 *Natural Beverage Co.*, 503 F.Supp.2d 1370 (N.D. Cal. 2007), and *In Re First Alliance Mortg. Co.*, 471  
 7 F.3d 977 (9th Cir. 2006) is misplaced. In *Google*, the plaintiff alleged that the defendant's hiring and  
 8 promotional practices violated the UCL. In striking the plaintiff's UCL claim, the court held that  
 9 because plaintiff never applied for a job he did not suffer and injury and therefore lacked standing. This  
 10 case is quite different, however; Plaintiff *did* submit his personal information to Gap, which promised to  
 11 take reasonable steps to protect and secure from authorized use and access. Now that Plaintiff's  
 12 personal information is in the hands of a thief as a result of Gap's conduct, Gap must restore the  
 13 protection and security in which Plaintiff has a vested legal interest in.

14 The instant case is also quite different than that in *Chavez v. Blue Sky*. There, the plaintiff  
 15 alleged that the defendant violated the UCL based on representations that defendant advertised its drinks  
 16 as originating in Santa Fe, New Mexico when they were not. Plaintiff, however, did not allege that he  
 17 paid a premium for the defendant's drinks because the drinks did not originate from Santa Fe, New  
 18 Mexico. Thus, this Court held that the plaintiff did not sustain damages and therefore had no standing to  
 19 pursue the UCL claim. In contrast here, Plaintiff has sustained injury and lost property in the form of  
 20 his protected and secured personal information. Gap can restore protection and security of that personal  
 21 information through credit monitoring services for a reasonable duration.

22 Finally, *In Re First Alliance* is also distinguishable. That case (which involved an appeal from a  
 23 judgment after trial), is inapposite because the plaintiffs there sought the disgorgement of profits from  
 24 the defendant. The plaintiffs there, however, could not prove that any ill-gotten gains had gone from the  
 25 plaintiffs to defendant. Here, in contrast, Defendant can restore security and protection to Plaintiff's

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26  
 27 <sup>4</sup> While Gap has provided Plaintiff one-year of credit monitoring services, this is not enough.  
 28 According to the United States Government Accountability Office ("GAO"), stolen data may be held for  
 more than a year and that if such data is sold or posted on the Web, fraudulent use of that information  
 may continue for "years." See GAO website at <http://www.gao.gov/new.items/d07737.pdf>.

1 personal information, which was lost and taken away as a result of Gap's failure to use reasonable  
 2 security measures, such as deleting unnecessary, personal information and otherwise using encrypting  
 3 techniques, among other things. Accordingly, the Court should deny Gap's motion for judgment on the  
 4 pleadings as to Plaintiff's UCL claim.

5 **b. The Complaint Properly Pleads Unlawful Business Practices**

6 An unlawful business practice under the UCL is a practice that violates any other law. *See Cel-*  
 7 *Tech*, 20 Cal. 4th at 180. Laws that can serve as a predicate for unlawful business practices include  
 8 consumer protection statutes (*see e.g.*, *Massachusetts Mutual Life Ins. Co. v. Sup. Ct.*, 97 Cal.App. 4th  
 9 1282 (2002) (Consumers Legal Remedies Act)); court made law (*see Bondanza v. Peninsula Hospital &*  
 10 *Medical Center*, 23 Cal.3d 260, 266-68 (1979) (rule announced in earlier California decision)); and FTC  
 11 rules and other FTC authority (*see e.g.*, *People ex rel. Mosk v. Nat'l Research Co of Calif.*, 201 Cal.  
 12 App. 2d 765, 772-73 (1962)).

13 Gap, however, incorrectly argues that Plaintiff's unlawful business practices claim fails because  
 14 Plaintiff's predicate claims fail. As shown in Parts III.C.3-4, Plaintiff adequately states claims for  
 15 violation of the right to privacy and for violation of Civil Code § 1798.85. Moreover, Plaintiff's claim  
 16 for unlawful business practices is predicated on other statutes which Gap *does* not challenge as proper  
 17 predicate claims. In sum, Plaintiff's predicate claims are:

- 18 • Cal. Const. Art. 1, § 1 (right to privacy);
- 19 • Cal. Civil Code § 1798.81 (requiring companies to take reasonable steps to destroy  
     personal information no longer needed);
- 20 • Cal. Civil Code § 1798.85 (requiring companies that obligate the use of social security  
     numbers on the Internet to also require unique personal identification numbers; and
- 21 • FTC's guidelines (stating that companies should take reasonable precautions such as  
     encrypting personal information and avoiding the unnecessary storage of social security  
     numbers, among other things) (attached as Exhibit A to the Complaint).

22 Since the Complaint alleges facts supporting violations of the above predicate laws, and for  
 23 many Gap does not even raise a challenge, Plaintiff properly states a claim for unlawful business  
 24 practices.

**c. The Complaint Properly Pleads Unfair Business Practices**

In *Cel-Tech*, the California Supreme Court stated that conduct that is not “unlawful” may nevertheless be “unfair.” *Id.* at 180. The California Supreme Court in *Cel-Tech* reviewed the various tests used by courts to define “unfair,” such as the test enunciated in *People v. Casa Blanca Convalescent Homes, Inc.*, 159 Cal. App. 3d 509, 530 (1984) (stating that “[a]n unfair business practice occurs when it offends an established public policy or when the practice is immoral, unethical, oppressive, unscrupulous or substantially injurious to consumers.”). Finding that the test from *Casa Blanca* was too ambiguous when applied, the California Supreme Court in *Cel-Tech* held that any “finding of unfairness must be tethered to some legislatively declared policy or proof of some actual or threatened impact on competition.” *Cel-Tech*, 20 Cal. 4th at 187. Although the California Supreme Court expressly held that this test applies in competitor cases only, there is a split of authority as to which test applies under the unfair prong of the UCL in consumer cases such as this one. Some courts have continued to apply the old test enunciated in *Casa Blanca*, other courts have applied the *Cel-Tech* test.

Regardless of which test applies, Plaintiff meets both. First, there is no question that Gap's conduct offended an established policy, namely, the use of reasonable procedures to secure and protect personal information such as birthdates and social security numbers as established by Cal. Civ. Code § 1798.81.5. Further, Gap's failure to do so is substantially injurious to consumers because it invades their right to privacy under Cal. Const. Art. 1, § 1 and puts them at an increased risk for identity theft.

Finally, there is no question that Plaintiff's claims are tethered to the legislative declared policy of protecting consumers' personal information from unauthorized disclosure and identity theft, which underlies 1798.81 (requiring companies to take reasonable steps to destroy personal information no longer needed); Cal. Civ. Code §§ 1798.81.5 (requiring companies to use reasonable security procedures to protect personal information from unauthorized access); and 1798.85 (requiring companies that

1 obligate the use of social security numbers on the Internet to also require unique personal identification  
2 numbers).<sup>5</sup> Accordingly, Plaintiff's claim for unfair business practices should be sustained.

**d. Defendant's Policy-Based Abstention Argument Is Irrelevant And Without Merit**

Under the equitable abstention doctrine, a court abstains from deciding issues involving economic policy matters or the intersection of state and federal law because such matters are better left to the legislature or regulatory agencies. The doctrine may be applied where a UCL action would drag a court of equity into an area of complex economic policy. *See McKell v. Wash. Mut., Inc.*, 142 Cal.App. 4th 1457, 1473-74 (2006). That is not the case here.

Defendant attempts to paint an apocalyptic future in arguing that Plaintiff's claims, if adjudicated, will result in the Court being dragged into "an area of complex economic policy." Def. Memo. at 9. Defendant's argument could not be farther from the truth. Defendant's allegations in this regard are nothing more than an attempt to evade its patent liability to Plaintiff for its own negligent conduct, as Defendant goes so far as to suggest that resolution of Plaintiff's claims will somehow negatively effect California taxpayers. Defendant makes many assertions, but it "has not shown a complex administrative scheme" that would support the application of equitable abstention. *See Matoff v. Brinker Rest. Corp.*, 439 F. Supp. 2d. 1035, 1038 (C.D. Cal. 2006). In fact, not once does Defendant articulate how this case represents anything even relating to economic matters or judicial interpretation of same.

Resolution of Plaintiff's claims will not require the Court "to invent a common law remedy" as  
Gap claims. *See* Def. Memo. at 10. Rather, Plaintiff has brought claims under long-established  
principles of law, which will allow for the fullest recovery of his damages as caused by Defendant's  
negligence. Defendant appears to try and convince the Court that because "[i]n California alone, there  
have been at least 93 reported incidents [of data breach] in the past two years," that its own lapse in

<sup>5</sup> Gap argues that it has done all that it was required to do under the law. But Gap only mentions Civil Code § 1798.82(a), which requires notice of a data breach. Gap does not address whether it complied with the other consumer protection statutes discussed herein.

1 responsible data security measures should be excused. *Id.*<sup>6</sup> Such finger pointing merely highlights the  
 2 threat facing people as a result of the negligence perpetrated by companies such as Defendant.

3 Defendant, ignoring the duties and requirements of Cal. Civ. Code § 1798.85, argues that since it  
 4 has complied with California's breach-notification law (Civil Code § 1798.82(a)), nothing more is  
 5 required of it. Whether Defendant has satisfied its duty to notify of the breach has no bearing on its  
 6 liability for the claims based on the breach. In other words, liability for negligence and statutory  
 7 violations cannot be mooted simply because Gap notified its victims.

8 Contrary to Defendant's suggestion, the statute does *not* state that consumer claims regarding  
 9 data breaches are in any way barred. The statute only requires that consumers receive notification of a  
 10 data security breach. Upon that notification, consumers can then freely litigate any claims for injury that  
 11 they may have suffered in a court of law, as Plaintiff is doing here. If anything, Cal. Civ. Code §§  
 12 1798.82 and 1798.84 illustrate the dangers of identity theft to consumers. The topic is of such  
 13 importance that the legislature has mandated that consumers need to be notified when their personal and  
 14 private financial information has been unnecessarily placed at an increased risk.

16 Finally, in addressing Plaintiff's claims, the Court will have no cause to intervene in any  
 17 legislative matters. *McKell v. Washington Mutual, Inc.* is instructive on this point. “[T]he legislative  
 18 determination as to the propriety of [the defendant's] actions already has been made through the  
 19 enactment of the applicable laws. Thus, by addressing plaintiffs' UCL claims, we are doing no more  
 20 than enforcing already-established economic policies.” *McKell v. Wash. Mut., Inc.*, 142 Cal. App. 4th  
 21 1457, 1474 (2006). The Court would be doing the same here—enforcing the decision by the legislature  
 22 to allow Plaintiff to litigate his claims, and the claims of members of the proposed Class, in open court.  
 23 Defendant's public policy argument, and not Plaintiff's claims, should be barred as an argument best left  
 24 for lobbyists and legislators to debate on the floor of the California state legislature if they choose to

27  
 28 <sup>6</sup> As argued in Plaintiff's opposition to Gap's Request for Judicial Notice in Support Motion for  
 Judgment on the Pleadings, the accuracy and reliability of the list of incidents, as well as its relevance,  
 have been reasonably questioned.

1 amend the laws. Until such a time as the laws upon which Plaintiff relies have been repealed, Plaintiff is  
 2 free to pursue his claims under those laws and the Court to apply them.

3 **3. The Complaint States a Claim for Invasion of Privacy**

4 To state a claim for violation of the right of privacy under the California constitution, Plaintiff  
 5 must allege facts showing: (1) a legally protected privacy interest; (2) a reasonable expectation of  
 6 privacy in the circumstances; and (3) conduct by defendant constituting a serious invasion of privacy.

7 *See Hill v. Nat'l Collegiate Athletic Ass'n*, 7 Cal. 4th 1, 40 (1994). Plaintiff meets each of these  
 8 elements. First, he has alleged a legally protected privacy interest in his personal information;<sup>7</sup> he has  
 9 alleged a reasonable expectation of privacy by virtue of Gap's privacy policy; and he has alleged a  
 10 serious invasion of his privacy, namely, the disclosure of his personal information by virtue of Gap's  
 11 alleged misconduct.

12 Gap does not dispute that Plaintiff meets the first two elements. Gap, however, argues that  
 13 Plaintiff has failed to allege a serious invasion of privacy because (1) its loss of 800,000 personnel  
 14 records was not "an egregious breach of the social norms underlying the privacy right," and, (2) Plaintiff  
 15 has not alleged an injury for himself and the Class as a result of the incident. Gap is wrong.

16 Whether conduct constitutes a serious invasion of privacy is a mixed question of law and fact,  
 17 unless the undisputed material facts show an insubstantial impact on privacy interests, then the question  
 18 may be adjudicated as a matter of law. *See Hill*, 7 Cal. 4th at 40. The material facts, however, are in  
 19 dispute. Gap baldly asserts in its brief that despite its "best precautions," this incident arose out of the  
 20 "intervening negligence of a third-party vendor and the intervening criminal act of a thief." Def. Memo.  
 21 at 1. These arguments, however, are more appropriate for a motion for summary judgment under Rule  
 22 56 and not a motion under Rule 12(c) because at this stage, Plaintiff's complaint alleges the opposite  
 23 (see Complaint ¶¶ 8, 27, 33) and must be accepted as true. *See Fajardo*, 179 F.3d at 699.<sup>8</sup>

24  
 25  
 26 <sup>7</sup> *Hill* recognizes informational privacy, which concerns the right to prevent dissemination of  
 27 sensitive or confidential information. *See id.* at 35.

28 <sup>8</sup> The Court should be mindful that there has been no discovery initiated in the short time this case  
 has been pending before it. Although Gap is attempting to introduce material and disputable facts and

1 Plaintiff alleges that Gap, despite its promises to do so, failed to maintain reasonable and  
 2 adequate security measures to protect against the theft of job applicants' personal information. Among  
 3 other things, Plaintiff alleges that Gap maintained the personal information of its job applicants,  
 4 including their name, birthdates, social security numbers and other personal identifying information,  
 5 well beyond its usefulness, contrary to the rules issued by the FTC which state that social security  
 6 numbers should not be stored unnecessarily. *See id.* at ¶ 33. Gap's policy is that an application will  
 7 only be considered for 90 days, therefore there was no need to maintain this personal information for  
 8 longer than 90 days. *See id.* at ¶ 40. Gap, however, did maintain this personal information for longer  
 9 than 90 days. *See id.* at ¶ 39. Whether Gap's conduct constitutes an "egregious breach of the social  
 10 norms underlying the privacy right" and hence, a "serious invasion," is obviously disputed by the  
 11 parties. Therefore, a judgment on the pleadings is inappropriate.

12 The notion that privacy rights are violated when personal information, such as social security  
 13 numbers and other personal identifying information is exposed is not new. In *Greidinger v. Davis*, 988  
 14 F.2d 1344 (4th Cir. 1993), the Fourth Circuit invalidated Virginia's law requiring social security  
 15 numbers on voter registration applications and making such registration lists public. The Fourth Circuit  
 16 held that disclosing a social security number as a condition to voting "creates an intolerable burden on  
 17 that right as protected by the First and Fourteenth Amendments." The Third Circuit similarly held that  
 18 the release of social security numbers of employees of nonunion contractors hired for government  
 19 project would constitute clearly unwarranted invasion of privacy, and thus, was barred by the privacy  
 20 exemption to Freedom of Information Act, 5 U.S.C. § 552(b)(6)). *See International Brotherhood of*  
 21 *Electrical Workers Local Union No. 5 v. United States Department of Housing and Urban Development*,  
 22 852 F.2d 87 (3d Cir.1988). In light of these cases and California laws designed to protect such personal  
 23 information, there is no question that Gap's decision to maintain personal and identifying information,  
 24  
 25 testimony addressed to the merits of the case, such should be avoided in analyzing Rule 12(c) motions.  
 26 As the standard cited by Gap holds, only the complaint and documents whose contents are alleged in the  
 27 complaint or are incorporated therein may be considered. *See In re Century 21*, 882 F. Supp. at 921;  
 28 Def. Memo. at 3. Once discovery is completed, Gap is free to re-raise many of its arguments under the  
 proper vehicle, with the proper evidence and at the proper time.

1 such as the names and social security numbers of Plaintiff and the Class, beyond its usefulness, coupled  
 2 with its failure to ensure the encryption of such information, constitutes a “serious invasion” of privacy  
 3 when that information is subsequently in the hands of a thief.

4 Finally, Gap’s argument that Plaintiff fails to state a claim for violation of the right to privacy  
 5 because he has not alleged “injury” is also wrong. Plaintiff properly plead an injury to his right to the  
 6 privacy of his personal, identifying and financial information; the lack of protection and security of his  
 7 personal, identifying and financial information that Gap promised, and the increased risk of identity  
 8 theft, as acknowledged in *Arcilla* and *Blanco* (see Part III.B.1). At the pleading stage, the Court must  
 9 accept Plaintiff’s allegations as true. *See NL Indus.*, 792 F.2d at 898. Accepting Plaintiff’s allegations  
 10 as true, the Complaint clearly alleges facts constituting a serious invasion of privacy. Therefore, Gap’s  
 11 motion for judgment on the pleadings as to the claim for violation of privacy should be denied.  
 12

13 **4. Plaintiff States a Claim for Violation of California Civil Code § 1798.85**

14 Gap does not dispute that it engaged in actions specifically prohibited by Cal. Civ. Code  
 15 § 1798.85 – *i.e.*, that Gap required Plaintiff to use his social security number to enter the job application  
 16 process without also requiring a unique personal identification number or authentication device. Gap,  
 17 without any authority, merely argues that Section 1798.85 provides no private right of action. However,  
 18 in viewing the legislative intent of Section 1798.85, it is clear that the California legislature intended a  
 19 private right of action.

20 Where the words of a statute do not explicitly state a private right of action, determining whether  
 21 a regulatory statute creates a private right of action depends on legislative intent. *See Goehring v.*  
*22 Chapman Univ.*, 121 Cal. App. 4th 353, 375 (2004) (citations omitted) (finding that the “Legislature  
 23 unquestionably intended to bestow” plaintiffs with a private right of action under Cal. Bus. Prof. Code §  
 24 6061). In 2001, the governor signed Senate Bill (“SB”) 168, which added Section 1798.85 to the Civil  
 25 Code. 2001 Cal. Legis. Serv. Ch 720 (S.B. 168)(West). SB 168 was an attempt by the legislature to  
 26 “address the issue of the risk of financial loss being adequately shared by those who benefit from the  
 27 collection and dissemination of personal information, financial and otherwise.” *Consumer Credit  
 28 Reporting Agencies Act, Obligations of Consumer Credit Reporting Agencies and Confidentiality of*

1 *Social Security Numbers: Hearing on S.B. 168 Before the Assemb. Comm. on Banking and Finance,*  
 2 2001 Leg. Sess. 1-5 (Cal. 2001). During the committee hearings for SB 168, the author of the bill stated  
 3 the intent behind the bill:

4       Identity theft is on the rise... Criminals who steal personal information such as SSNs use  
 5 the information to open credit card accounts, write bad checks, buy cars and commit other  
 6 financial crimes with other people's identities. It can take years for victims to clear their credit  
 7 records, during which time they often have trouble establishing new credit, renting apartments,  
 8 and finding employment, since many applications require a credit check as part of the approval  
 9 process.

10      During the June 18, 2001 hearing regarding SB 168, the chair of the committee stated that the  
 11 bill's author should "consider specific causes of action and monetary sanctions for violations. Included  
 12 in such sanctions should be costs and attorney fees to the prevailing plaintiff." Assembly Committee  
 13 Hearing, SB 168, June 18, 2001, at 4. The committee agreed that this was an area for which companies  
 14 who suffered data breaches should take on the risk. The chair of the committee stated:

15       Our common law has recognized that whoever has control of the circumstance that gave  
 16 rise to the mischief bears the risk for that mischief... And that is the state of the law generally as  
 17 evidence in laches, estoppel, comparative fault, assumption of risk, construing the contract  
 18 against the drafter and other situations where risk must be assigned. This is an appropriate area  
 19 for such assignment of risk.

20      See Assembly Committee Hearing, SB 168, June 18, 2001, at 4-5.

21      Plaintiff clearly has suffered the type of harm meant to be protected by this statute – i.e., being  
 22 put at risk of identity theft. Moreover, the statute's legislative history clearly manifests the legislature's  
 23 intent that the entity with "control of the circumstance that gave rise to the mischief [bear] the risk for  
 24 that mischief. *Id.* at 4-5. Here, since Gap's failure to require another authentication device other than  
 25 his social security number violated the prohibitions of Section 1798.85, Plaintiff clearly has a private  
 26 right of action against Plaintiff under the statute.

27 **IV. CONCLUSION**

28      For the foregoing reasons, Plaintiff respectfully requests that the Court deny Gap's motion for  
 29 judgment on the pleadings.

1 Dated: December 21, 2007

Respectfully submitted,

2 **FINKELSTEIN THOMPSON LLP**

3   
4 MARK PUNZALAN

5 Rosemary M. Rivas  
6 100 Bush Street, Suite 1450  
7 San Francisco, California 94104  
8 Telephone: 415.398.8700  
9 Facsimile: 415.398.8704

10 Mila F. Bartos  
11 Tracy Rezvani  
12 Karen J. Marcus  
13 **FINKELSTEIN THOMPSON LLP**  
14 1050 30th Street, NW  
15 Washington, D.C. 20007  
16 Telephone: 202.337.8000  
17 Facsimile: 202.337.8090

18 *Of Counsel*  
19 Ben Barnow  
20 Sharon Harris  
21 **BARNOW AND ASSOCIATES, P.C.**  
22 One N. LaSalle Street  
23 Suite 4600  
24 Chicago, Illinois 60602